EXHIBIT A

SECTION III - FINANCIAL QUALIFICATIONS

NOTE: If this application is for a change in an operating facility do not fill out this section.

1. The applicant certifies that sufficient net liquid assets are on hand or that sufficient funds are available from committed sources to construct and operate the requested facilities for three months without revenue. [X] Yes [ ] No

2. State the total funds you estimate are necessary to construct and operate the requested facility for three months without revenue. $ 175,000.00

3. Identify each source of funds, including the name, address, and telephone number of the source (and a contact person if the source is an entity), the relationship (if any) of the source to the applicant, and the amount of funds to be supplied by each source.

Source of Funds (Name and Address)	Telephone Number	Relationship	Amount
Stan Puckett, President Greene County Bank Main Street Greeneville, TN 37743	(615) 639-5111	BAnker	$ 175,000.00

EXHIBIT B

DECLARATION

I, William H. Seaver, do hereby certify that:

I have reviewed the estimated construction costs prepared by Darrell Bryan, which was appended as Exhibit No. 1 to the transcript of his deposition in the Tusculum, Tennessee, FM proceeding. Based on my review of Bryan's estimated construction costs, my discussions with equipment suppliers regarding Bryan's estimates and equipment price quotations obtained in writing from Continental Electronics Corporation ("Continental"), portions of which are attached hereto as Attachment A, I make the following observations.

Bryan's application reflects that he will operate with a effective radiated power of 6.0 kilowatts, utilizing a 2 bay antenna. Bryan estimates the cost for a new transmitter to be $ 16,000.00. However, as reflected in the attached price quote (Item 1), a new transmitter, sufficient to produce 6.0 kw in effective radiated power, utilizing a 2 bay antenna, will cost $ 47,000.00, or $ 49,089.35 if the recommended accessory equipment (Items 2-6) is purchased. While Bryan has budgeted $ 4,500 for his antenna system, as reflected in the attached price quote (Item 7), a 2 bay antenna will cost $4,700.00 and the recommended quarter-wave shorting stub (Item 8) will cost an additional $ 445.00. Bryan has seriously underestimated the cost of his transmission line, mounting hardware, connectors and

related equipment. Bryan estimates the cost of his transmission line at $ 450.00 and connectors at $ 100.00. However, as reflected in the attached price quote (Item 9), 300 feet of transmission line, alone, will cost Bryan $ 3282.00. This does not include the mounting hardware, connectors and related items which must be purchased in order to install the transmission line. As reflected in the attached price quote (Items 10-17), the items needed to install the transmission line will cost an additional $ 1,873.00, for a total of $ 5,155.00. I was advised by an engineer at Continental that Bryan's estimate of $ 100.00 for connectors would not even cover the cost of the copper contained in the connectors.

Bryan estimates the cost of an Orban Optimod at $ 3,500.00. However, as reflected in the attached price quote (Item 20), the cost of a new Orban Optimod for an FM station would be $ 5,950.00. Bryan proposes a Mosley STL package at a used price of $ 5,500. Although omitted from the attached Continental equipment proposal, I was advised by Continental personnel that the cost of a new Mosley STL package would be $ 9,200.00. Bryan recites a used price of $ 500.00 for a single Scala Paraflector Antenna. However, two such antennas will be required, not one.

Bryan proposes a Belar Stereo Monitor at a cost of $ 879.00. However, as reflected in the attached price quote (Item 42), a new Belar Stereo Modulation Monitor would cost $ 2,050.00. However, a FM Modulation Monitor and FM RF Amplifier will also be required. As reflected in the attached price quote (Item 41,

43), a new Belar FM Modulation Monitor would cost $ 1,790.00 and Belar FM RF Amplifier would cost $ 850.00, for a total of $ 4,690.00 for modulation equipment.

Bryan estimates the cost of a 300 foot tower at $ 18,000.00. However, as reflected in the attached price quote (Item 18), a 300 foot tower will cost $ 26,996.00. This tower quote obtained from Continental was substantially lower than the one which I obtained from RF Specialties of Florida, Inc., who quoted a 300 foot tower at $ 32,000.00, not including an additional $ 5,500.00 for installation. Neither quote, however, included site preparation costs.

Bryan's estimated costs, the actual cost of the equipment he proposes, but has underestimated, and the cost of all the equipment he will actually be required, are summarized below [Column A = Bryan's estimate; Column B = actual cost of equipment proposed; Column C = cost of proposed equipment + all related equipment needed]:

	A	B	C
Transmitter/exciter	16000.00	47000.00	49089.35
Antenna System	4500.00	4700.00	5145.00
Transmission Line/Connectors	550.00	5155.00	5155.00
Orban Optimod	3500.00	5950.00	5950.00
Mosley STL Package	5500.00	9200.00	9200.00
STL Transmission Line	200.00	500.00	500.00
Belar Stereo Monitor	879.00	2050.00	4690.00
300 Foot Tower	18000.00	26996.00	26996.00
	49129.00	101551.00	106725.35

Therefore, it must be concluded that with respect to the specific items or equipment which Bryan has proposed, he has underestimated his costs of construction by $ 52,422.00. If those other items of equipment, which he needs, but has not included in his itemization, are added, he has underestimated his costs of construction by at least $ 57,596.00.

I hereby certify under penalty of perjury that the above statement is true.

Signed and dated this 14 day of February, 1994.

William H. Seaver

WILLIAM H. SEAVER

Attachment A

Continental Electronics Corporation
4212 SOUTH BUCKNER BLVD., P.O. BOX 270879
DALLAS, TEXAS 75227

SCHEDULE A
BROADCAST SALES PROPOSAL

14587
02/10/94

ITEM	QTY.	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
			TRANSMITTING EQUIPMENT		
1	1	108	CONTINENTAL 816B 11kW FM SINGLE TUBE FM transmitter includes 802B exciter, solid-state driver, PA tube, instruction manual and factory tuned and tested. Operates 200 to 250 VAC, 3-phase, 60 Hz. Output: 50 ohm female 3-1/8" EIA flange. FREQUENCY:_____MHz OUTPUT POWER:_____kW (11kW Max.) EXCITER IN TX _____ IN RACK _____ INCLUDES: TWO YEAR LIMITED PARTS WARRANTY 24-HOUR PARTS AND SERVICE AUTOMATIC POWER OUTPUT CONTROL SOFT-START (TM) GRADUAL POWER CONTROLLER FILAMENT VOLTAGE REGULATOR POWER INTERRUPT RECYCLE 35 PROTECTION CIRCUITS VSWR POWER FOLDBACK SELF-CONTAINED SINGLE CABINET BROADBAND QUARTER-WAVE CAVITY LONGLIFE 4CX15000 FINAL TUBE	47000.00	47000.00
2	1	172949-5 19	CONTINENTAL 816B REC Recommended set of semi-conductors for 816B transmitter. Includes 1 block of HV rectifiers.	795.00	795.00
3	1	180312-3 5	CONTINENTAL 802B REC Recommended set spare semi-conductors for 802B Exciter.	350.00	350.00
4	1	124-4500-020 3001	SOUNDOLIER 100-70 Rack Cabinet. Height 74-1/4", Width 22-3/8", Depth 18-1/2". Panel space 70". Beige finish. Knocked down cabinet with rear door, fixed rails.	384.35	384.35

ITEM	QTY.	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
5	1	124-2002-412 435	ANDREW 1861 1-5/8 to 3-1/8-inch reducer, EIA.	300.00	300.00
6	1	124-2002-415 442	ANDREW 1061A 1-5/8" 90 degree miter elbow, flanged.	260.00	260.00
			TRANSMITTING EQUIPMENT	*TOTAL*	49089.35

ITEM	QTY.	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
			ANTENNA EQUIPMENT		
7	1	124-1003-020 5053	CONTINENTAL G5CPM-2E 2-Bay, Medium Power Circularly Polarized FM antenna complete with mounting brackets, 1-5/8" interbay line, End feed 1-5/8" EIA input connector, 9kW input power rating, 0.9971 horizontal and vertical power gain, approx. length 10', weight 114 lbs., windload 212 lbs. Windload figures based on 50/33 PSF. * Frequency:_____MHz * If the antenna is to be leg mounted on a tower leg of less than 3 inches O.D. in diameter, anti-rotation brackets are required at $102.00 per bay. * If the antenna is to be mounted on a tower face of more than 48 inches, an additional charge for special mounting brackets will be necessary. Cost is dependent on tower size. * ANTENNA MOUNTING INFORMATION REQUIRED AT THE TIME THE ANTENNA ORDER IS PLACED. * Tower Mfr:_____ * Tower Model#:_____ * Leg Diameter:_____ * Face Width:_____ * FACE MOUNT ( ) LEG MOUNT ( ) ********** The antenna system must be pressurized immediately following installation and the station is responsible for providing a source of dry nitrogen or dry air to initially check for installation leaks, and to maintain the antenna under a positive pressure of approximately 2 to 5 pounds per square inch at all times, using either dry nitrogen or dry air. This amount of pressure is sufficient	4700.00	4700.00

ITEM	QTY.	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
			to prevent breathing during normal environmental temperature changes. Under no circumstance should the antenna be pressurized above 20 pounds per square inch. In the event an isolation transformer is included in the system, the pressure should not exceed 10 pounds per square inch. Failure to maintain pressurization on the antenna system will impair the electrical efficiency of the antenna, and may result in possible damage to the antenna. Such damage is not covered under this warranty. PATTERN STUDY & PATTERN OPTIMIZATION The antenna mounting structure (tower or pole) may effect the circularity of the FM pattern. The effect of the pattern distortion can be measured on the factory test range with a PATTERN STUDY. Correction of antenna pattern distortion may be possible with the use of parasitic elements mounted near the antenna for PATTERN OPTIMIZATION. Cost is dependent on tower size and will be quoted on request. ********** OPTIONAL (TO BE SPECIFIED AT TIME OF ORDER) G5 ANTENNA DEICERS & RADOMES. The Continental G5 series antennas are broadband antennas which normally do not require deicing heating elements or radomes. Typical VSWR with one-half inch of radial is 1.5 to 1 (4% reflected power) or less. Heating elements or radomes are available on request. *		

ITEM	QTY.	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
8	1	124-1004-127 5069	CONTINENTAL Quarter-Wave Shorting stub for Continental's G5CPM-() Series antennas. The quarter-wave shorting stub places the G5 antenna at DC ground potential for static drain protection against lightning and static electricity.	445.00	445.00
			ANTENNA EQUIPMENT	*TOTAL*	5145.00

ITEM	QTY.	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
			TRANSMISSION LINE EQUIPMENT		
9	300	124-2000-120 408	ANDREW LDF6-50 1-1/4" Foam heliax cable. 50 ohms. NOTE: LDF6-50 provides a pressure path through the tubular center conductor. All L-46 connectors provide a pressure port for sending nitrogen or dry air to pressurize FM antenna.	10.94	3282.00
10	2	124-2000-121 409	ANDREW L46R 1-1/4" Line to 1-5/8" gas pass EIA flange. Includes pressure port. Also requires Ident 476. - SPECIFY CONNECTORS - ( ) ATTACHED ( ) NOT ATTACHED * FIRST OFF ( ) LAST OFF ( ) *	220.00	440.00
11	1	124-2000-122 476	ANDREW 1261B 1-5/8" gas barrier for use with rigid line, 1-1/4" foam Dielectric, 1-1/4" air-dielectric cable using 1-5/8" connectors. Includes inner connector.	260.00	260.00
12	2	124-2000-123 413	ANDREW 29961 1-1/4" Hoisting grip, use at 200' intervals.	47.00	94.00
13	10	124-2000-126 414	ANDREW 42396A-1 1-1/4" Hanger kit, non-insulated. Use with angle or round member adapters. 10 hangers per kit.	41.00	410.00
14	10	124-2002-400 536	ANDREW 31670-1 Round Member Adapter 1" - 2" round tower legs. (10 per kit)	22.50	225.00
15	3	124-2000-124 415	ANDREW 204989-3 1-1/4" Grounding kits.	30.00	90.00
16	1	124-2000-125 416	ANDREW 40656-5 1-1/4" Wall/roof feed-thru.	63.00	63.00

ITEM	QTY.	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
17	1	124-2002-427 516	ANDREW 858C Nitrogen tank assembly. Includes high & low gauges and 10' of 3/8" polyethlene tubing with fittings for 1/8" pipe threads.	291.00	291.00
			TRANSMISSION LINE EQUIPMENT	*TOTAL*	5155.00

ITEM	QTY.	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
			TOWER EQUIPMENT		
18	1	90018	WORLD TOWER COMPANY -- BUDGETARY TOWER COST ESTIMATE -- * (X) INSTALLATION (X) MATERIALS * This is a budgetary estimate base * on preliminary information. * 300 ft. tower Type 24"SR to support a 2-bay antenna with 1-1/4" transmission line, STL antenna and 1/2" transmission line. * Prices quoted on tower erection work ground system installation where appropriate, and installation of concrete foundation & anchors are based on normal soil, weather, labor costs and building restrictions prevailing. Abnormal soil conditions such as swampy, sandy, rock, peat or frozen soil or unusual weather conditions such as heavy snow zero weather make this quotation subject to review. Site must be accessible by truck and other equipment, and must be free of trees, brush, rock and other obstacles and/or debris. * Buyer will cause inspection to be made of the tower and site during the course of erection & will advise CONTINENTAL immediately of the existance of any condition or of any action or failure to act on the part of the tower erector because of which erection may not proceed as planned. When the tower is in place, a joint inspection will be made by Buyer and the tower erector and the tower will be accepted by Buyer conditioned only upon exceptions, if any, to such	26996.00	26996.00

ITEM	QTY.	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
			specific items requiring correction as appear in the course of such inspection. When these items have been corrected, Buyer shall indicate final acceptance of the tower. After final acceptance, Buyer's right with respect there to shall be limited to recovery under the tower erectors warranty. *		
			TOWER EQUIPMENT	*TOTAL*	26996.00

ITEM	QTY.	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
			STUDIO EQUIPMENT		
19	1	3900	ATI BC8DSR Broadcast Audio Console. Eight mixers, twelve balanced inputs. Two mono mic preamps with PAN pots. Dual Stereo program outputs plus two Mono Mix program outputs. AB type J rotary faders control DBX(tm) VCAs.	3595.00	3595.00
20	1	124-4600-010 3302	ORBAN 8100A1/U75 Optimod-FM, Tri-band stereo compressor/limiter with safety clippers & stereo generator. (Does not include the FM filter card.)	5950.00	5950.00
21	3	124-4200-450 4119	AUDI-CORD DL-PS Stereo playback unit in desk cabinet.	1000.00	3000.00
22	30	124-4200-180 8003	FIDELIPAC 380-25 40-Second Tape Cartridge.	4.95	148.50
23	30	124-4200-190 8004	FIDELIPAC 380-44 70-Second Tape Cartridge.	4.95	148.50
24	30	124-4200-210 8006	FIDELIPAC 380-63 100-Second Tape Cartridge.	4.95	148.50
25	30	124-4200-230 8027	FIDELIPAC 380-94 2-1/2-Minute Tape Cartridge.	5.40	162.00
26	2	124-4100-050 12008	TECHNICS SL-1200 MK-II Manual Turntable with Gimbal suspension tonearm, less cartridge. Quartz synthesizer direct drive with brushless DC motor. Fast start and stop. Noise = 78db (Din B). Variable speed control.	570.00	1140.00
27	2	3908	ATI P100S Turntable Pre-Amplifier	299.00	598.00
28	2	124-4100-350 11613	SHURE SC35C Phono Cartridge, .0007" spherical stylus, 4-5 gm tracking. Recommended for hard use with frequent backcuing.	45.00	90.00

ITEM	QTY.	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL
38	1	7014	GENTNER 910-093-001 AC Current Sensor Accessory. (Tower light sensor)	209.00	209.00
39	1	124-5200-830 7017	GENTNER 910-073-001 COMMAND RELAY UNIT. Provides isolation between solid state "open collector" command outputs of VRC-2000 and equipment that requires relay switching for operation. Provides (16) SPDT relays with "A" and "B" dry contact closures for eight of the sixteen command channels. Note: Two units required for sixteen channel relay operation.	679.00	679.00
40	1	124-5200-850 7018	GENTNER 910-079-001 SCREW BARRIER STRIP ASSEMBLY. Consist of barrier strips mounted on rack panel and cable with 37 pin "D" connector for plug in to VRC-2000.	199.00	199.00
41	1	124-5500-010 4600	BELAR FMM-2 FM Modulation Monitor.	1790.00	1790.00
42	1	124-5500-020 4601	BELAR FMS-2 Stereo Modulation Monitor. (FCC ID: C4J9W1 FMS-2)	2050.00	2050.00
43	1	124-5500-070 4605	BELAR RFA-1A FM RF Amplifier	850.00	850.00
44	1	12953	TASCAM MODEL 32 Reel-to-Reel Recorder/Reproducer	1750.00	1750.00
45	1	124-4200-490 4105	AUDI-CORD DL-RS-5 Stereo 2-cue record/playback with timer in desk cabinet.	1560.00	1560.00
46	1	17003	REGISTER DATA SYSTEMS PHANTOM 486 486 System with 4 mb RAM, 200 mb hard drive, 3.5" floppy drive, 14" VGA color monitor, 101 key enhanced keyboard and in a standard 19" rack mount. Includes internal data acquisition system for solid state automation switching control. Includes AMX84 Audio Matrix Switcher. Solid State 8 Stereo inputs and 4 stereo outputs all balanced.	12500.00	12500.00

COPY

BEFORE THE

FEDERAL COMMUNICATIONS COMMISSION

WASHINGTON, D. C. 20554

IN RE: APPLICATIONS OF	*	MM DOCKET NO. 93-241
DARRELL BRYAN	*	FILE NO. BPF-920109MA
SBH PROPERTIES, INC.	*	FILE NO. BPF-920109MD
For Construction Permit for New FM Channel 276A Tusculum, Tennessee	*	

DEPOSITION OF
DARRELL BRYAN

(January 12, 1994)

APPEARANCES:

For Darrell Bryan: J. RICHARD CARR, ATTORNEY

For SBH Properties: TIMOTHY K. BRADY, ATTORNEY

THELMA H. COSSON
COURT REPORTER
GREENEVILLE, TENNESSEE 37744-0846
639-8785

A No, sir.

Q I'm including any discussions that might not have resulted. Have you had any discussions that might not have resulted?

A No.

Q Moving over to the next section of the application, Section 3 of the application. This is what's known as the financial qualification section and in response to Item 1 you indicated or certified that you were financially qualified to construct and operate the station for three months without revenue. Is that correct?

A Yes.

Q And then in response to Item 2 they ask you for an estimate of the total funds necessary to construct and operate the requested station for three months without revenue and what was your response to that question? What was the total amount you indicated?

A $175,000.

Q How did you go about determining that response or what was the correct response? How did you determine that total cost?

A Based on my experience in broadcasting. I've been owner for quite a few years now, and knowing what equipment costs and what salaries were and this type of thing.

Q Okay. In going through that process did you

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prepare anything in writing? Did you prepare any written estimates?

A Not initially.

Q You said initially; did you at some point, and at what point if you did.... Well, let me ask did you at any point prepare anything in writing?

A Do you mean as far as my own personal information? Is that what your question is?

Q Well, regarding the estimate of costs.

A How did I arrive at the figure?

Q Yeah. You told me that you did it on the basis of your experience, ...

A Right.

Q ...but I'm asking you if you prepared anything in writing and you said, I believe, that you didn't prepare anything initially and I was saying did you subsequently prepare something?

A I went through books and information and I arrived at a figure by my own projections, if that's what you're asking.

Q Um-hmmm. Okay, what I'm asking is, in the process of putting that together did you put any figures down on paper?

A More than likely. I'm sure I did at some point in time.

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Q When you said you went through books and papers, can you be more specific about what you're referring to?

A Equipment, catalogs.

Q Let me show you a copy of a document that was produced in discovery. I'll just have the court reporter mark this, if you would, as deposition EXHIBIT #1 and then I can refer to it that way.

We have a two-page document which we have marked as deposition Exhibit #1. Are you familiar with document?

A Yes.

Q Did you prepare that document, Mr. Bryan?

A Along with my attorney, yes.

Q At the top of that document there is what appears...maybe a fax imprint that has a date of 12-16-91 on it. Do you see that?

A Yes.

Q Do you know whether those numbers are, in fact, a date...refer to a date?

A I would assume so.

Q Do you know whether that is the date on which that document was prepared? Was the document prepared on 12-16-91?

A I believe this was in consultation with my attorney. It had information I sent him and then he compiled the information and probably faxed me this copy, if I recollect.

he would ask for a figure. I'm not really sure how we did all of it.

Q Would this be the final version of this estimate of operating expenses and construction?

A I believe so, yes.

Q So you were involved in a process, I guess, that would have begun sometime before 12-16-91?

A Yes, and the facts...you know, once we compiled the figures he faxed, said, "Does this look right to you?" So I checked after I had sent him all information or talked to him about information.

Q And you said you had derived most of this information from your experience and also from books and equipment catalogs. Did the attorney...and you were talking about Mr. Hayes, I believe, at this time?

A Yes, yes.

Q Did Mr. Hayes supply any of the cost figures on this document, to your recollection, or were they supplied by you?

A I think most were supplied by me.

Q In preparing or coming up with those estimates, and if I could refer you to the second page of that exhibit, that those that relate to equipment costs....

A Right.

Q ... did you obtain any equipment quotes from

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any of the equipment suppliers or manufacturers?

A Yes.

Q Did they send you a proposal or equipment quote in writing?

A A couple of people I deal with I think I said tell me a ballpark figure, you know, on various things.

Q Would that have been over the phone, or did they actually supply you some written proposal?

A Most were over the phone.

Q Do you recall approximately how many people you contacted? I mean would it be more than five or less than five?

A Less than five.

Q Do you have in your files copies of any written estimates that were provided to you by any equipment suppliers or other third parties, in other words, that you used in preparing this?

A Seems like I had some quote from one company, but I'm not sure if I even kept it after I.... again, I called various different companies and we just, you know, asked about certain prices and just filled in.

Q On page 2 of Exhibit #1, you have beside, I think, three of the items in parenthesis the word "used." Do you see that?

A Yes.

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